

#1 Accelerator **For Ecommerce Brands**



Ecommerce Camp Is The UK's Leading Accelerator For Growing Ecommerce Businesses

We provide the resources you need to scale quickly and successfully, including investment, mentorship and a cohort of peers working towards similar goals.



What We Do Mentorship

We have developed a tailored mentorship program to educate business owners about the most recent trends in ecommerce as well as proven tactics that we are using successfully on a day to day basis to scale our own businesses.



What We Do Investment

The Boards meets monthly to shortlist up to 30 companies for our Accelerator program that will be run for 3 months. At the end of the program, companies will be invited to pitch to the angel investors/business owners to secure additional funding.





What We Do **Networking**

You will be able to participate with our online and offline events, organise a visit to our retail facilities, participate in strategic sessions as well as receive exclusive offers from our network of technical and business partners.



What we offer



Operational support

Our programs don't stop at ecommerce. You'll benefit from a host of value added insights impacting your wider business operations such as logistics, accounting and management that can dramatically transform the way your company functions.



Dedicated mentor

Benefit from one to one interaction with a dedicated mentor with relevant experience and expertise to help grow your particular ecommerce business.



These are not the usual generic trade shows or conferences. Attendees are guaranteed access to valuable content and people that can truly transform their ecommerce business.



Discover new potential business partners and suppliers that can help you cut costs, boost profits and unlock new opportunities.

Meetups & events

Partnership opportunities

What we offer

Proven expertise

Our mentors don't just 'talk the talk'. Every mentor has a proven track record of launching and/or running highly successful ecommerce businesses. You'll gain valuable insights and wisdom based on what it really takes to be successful in the real world.



$\int Q^2$ Network with experts

Engage with real like-minded online businesses, get helpful answers to your burning questions and overcome your toughest ecommerce challenges via our exclusive private network.



Tailored programs

We take the time to understand your business, your objectives and your operating processes to ensure we devise a mentorship program that's bespoke to your specific business. This is not a 'one size fits all' program, you'll get relevant advice and guidance from day one.



Exclusive discounts

Save up to 30% on software and services by accessing offers exclusive to Ecommerce Camp members.

Review and selection process

We are primarily focused on seed stage ecommerce companies with a strong team, proprietary technology, and the potential to grow into big and international markets. We require business owners to be actively involved in their business on a full time basis. Our Accelerator program is a good fit if you are looking to scale an existing business that already generates consistent revenue. To start the process, please complete this online application form.

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Criteria statement

We don't charge a fee for application submissions. Once we have processed your submitted application, you will be contacted by our team if we require any additional information. The decision for onboarding into the Accelerator program will be made by our board members in cooperation with mentors. We aim to avoid onboarding companies from the same or similar niches during the same accelerator program.

You will need to make yourself available for an interview with a panel of our board members and potentially provide extra materials. Normally such an interview would take no more than 30 minutes.

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How We Work

Pitching and funding

Board members invest directly. They collaborate in the due diligence but make individual investment decisions. This also provides an opportunity for an organised due diligence group of angels to be formed for the purpose of evaluating the company, negotiating a set of terms, and proceeding with an investment.

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Our Program

Ecommerce Fundamentals

- Getting started in ecommerce \bigcirc
- Managing an ecommerce business \bigcirc
- **Effective content marketing**
- Inventory Management & Fulfillment
- Merchandising effectively \bigcirc
- Selling a Subscription Product
- Dominating in organic in 2023
- Paid ads and google shopping \bigcirc

- Email marketing dose boost Social media marketing Selling on Amazon and eBay Video production and live shopping **Review management & Retention of clients** Going into different markets **Finance and accounting**
- $\langle \rangle$ $\langle \rangle$ $\langle \rangle$

- Planning your exit

Our board comprises a 20+ panel of successful ecommerce business owners that have built £10M+ companies from the ground up. We are seeking to share our collective expertise with innovative and ambitious companies looking for ecommerce success.



Albie Attias

Managing Director, **Evaris Solutions Ltd**



David Lenehan

Managing Director, Northern Industrial



Will McClymont

Head of E-Commerce and Corporate Sales, The Pen Shop







Evgeniy Nekoz

Amazon tech researcher / Co-Founder, Solver / Co-Founder, Unitix



Ayal Ebert

Co-Founder, Volleypost / Co-Founder, Particle

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Paul Ryazanov

Ecommerce Consultant / CEO, MageCloud



Kyle Bloor

Managing Director, MageCloud UK



Melanie Day

Ecommerce Manager, Trading Depot UK Ltd

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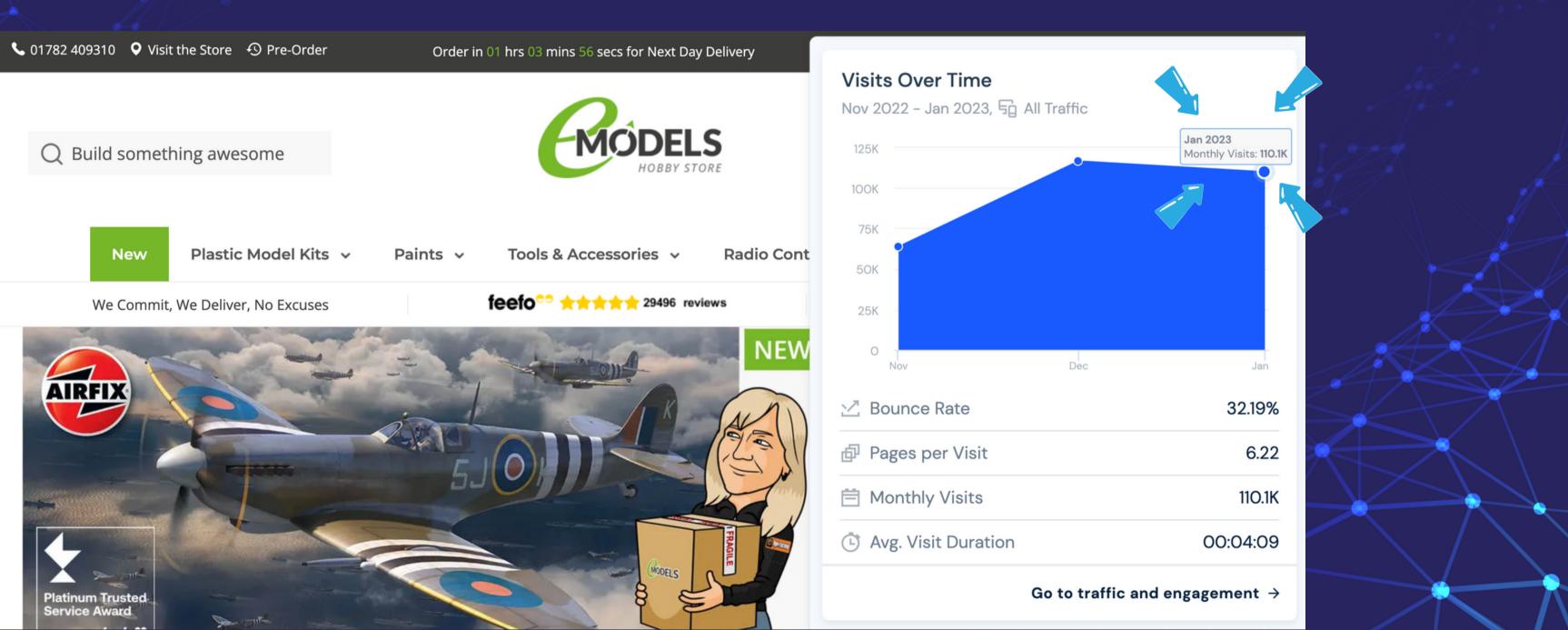
Peter Dennis

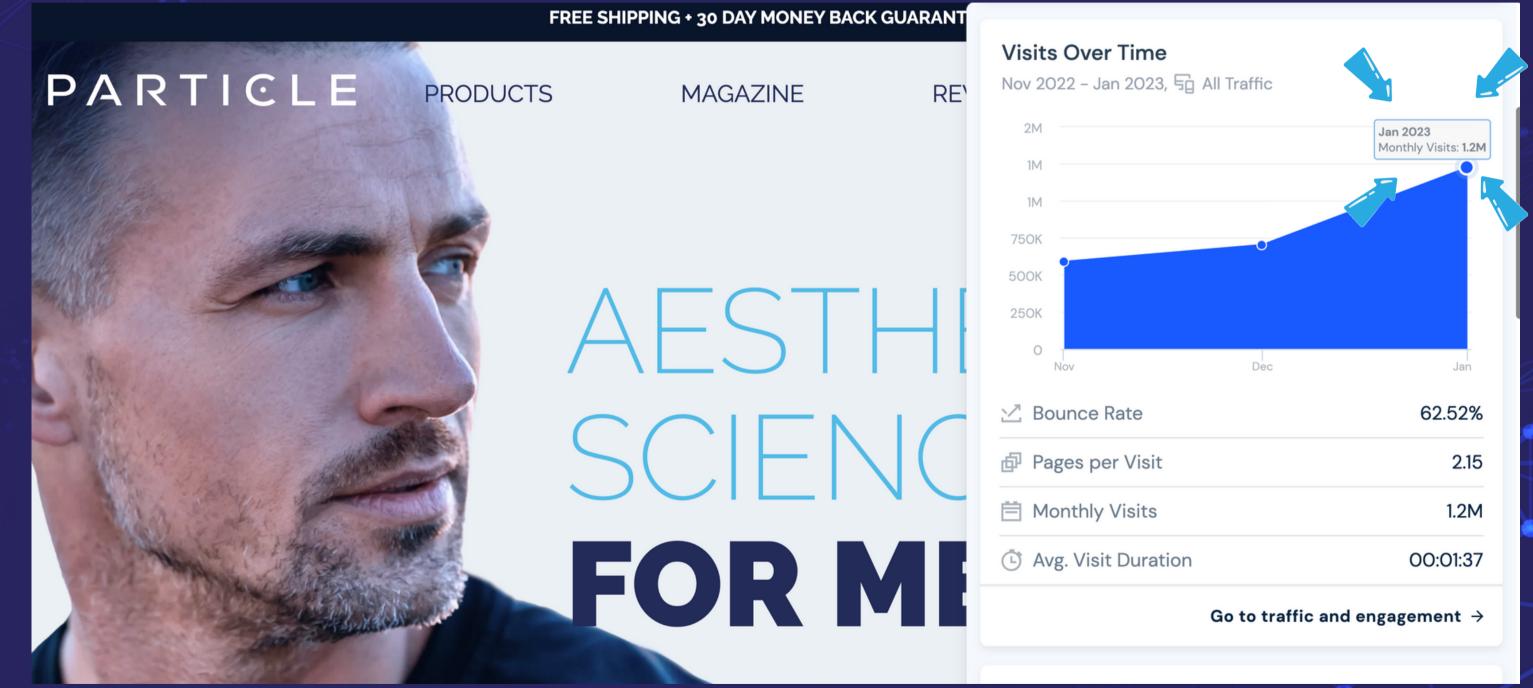
Managing Director, eModels Ltd



Pat Hanratty

Visual Content Creator, Pistachio Films







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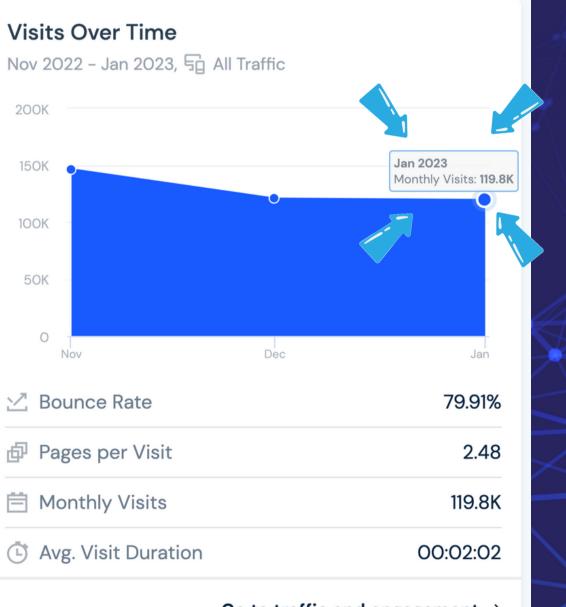
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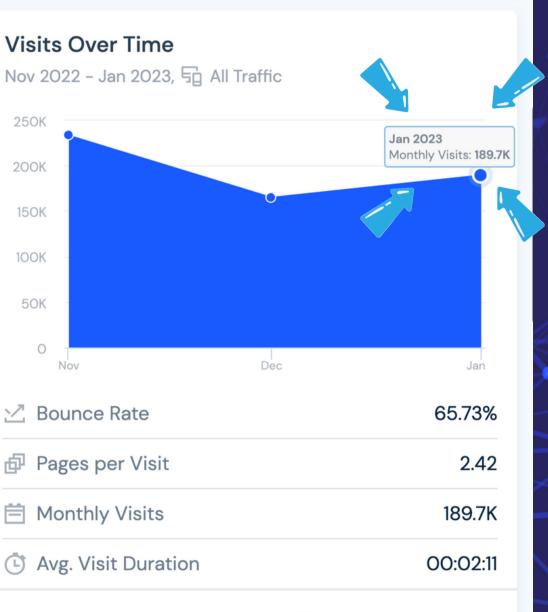
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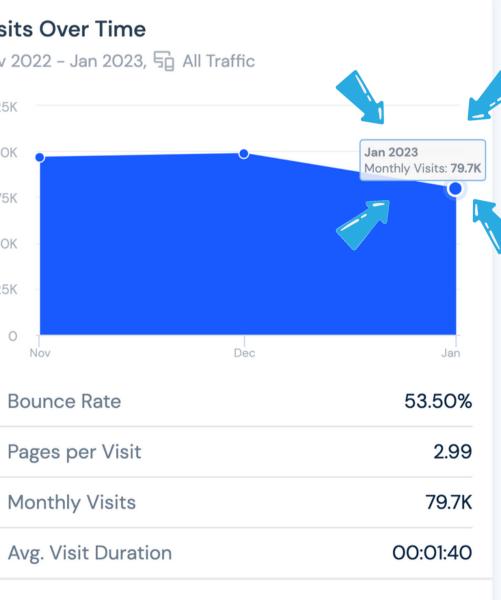
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