### 8 Lessons From

8 Years

In

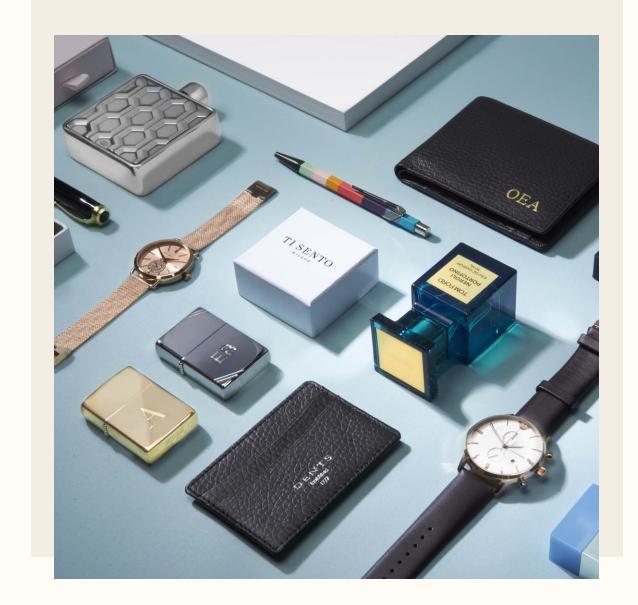
Ecomm

### EGL.



### ENGRAVERS GUILD

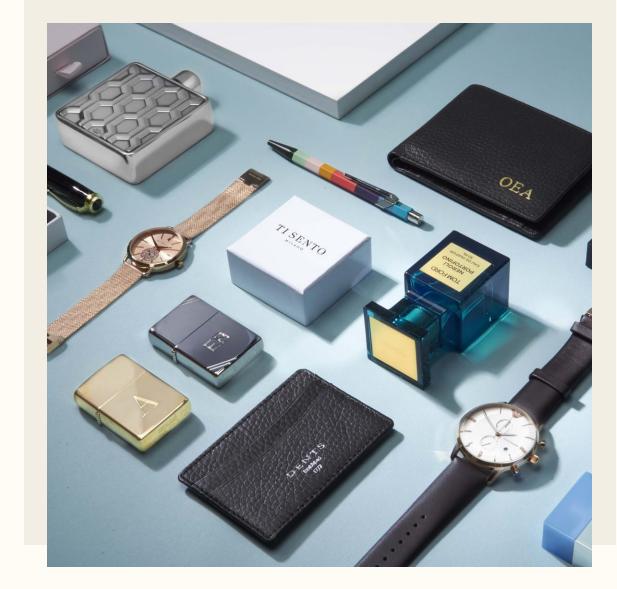
OF LONDON





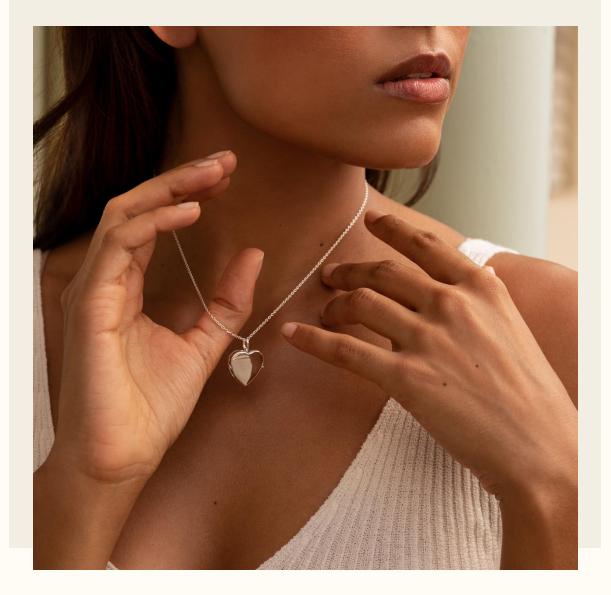
### ENGRAVERS GUILD

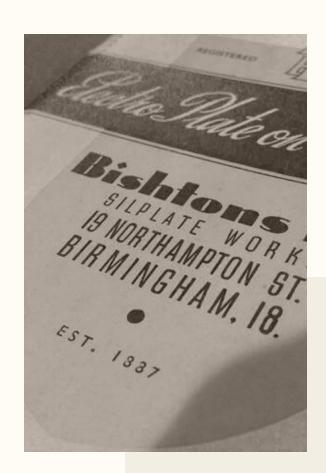
OF LONDON



2017

### LOVELOX













1887 1946 1958 1984







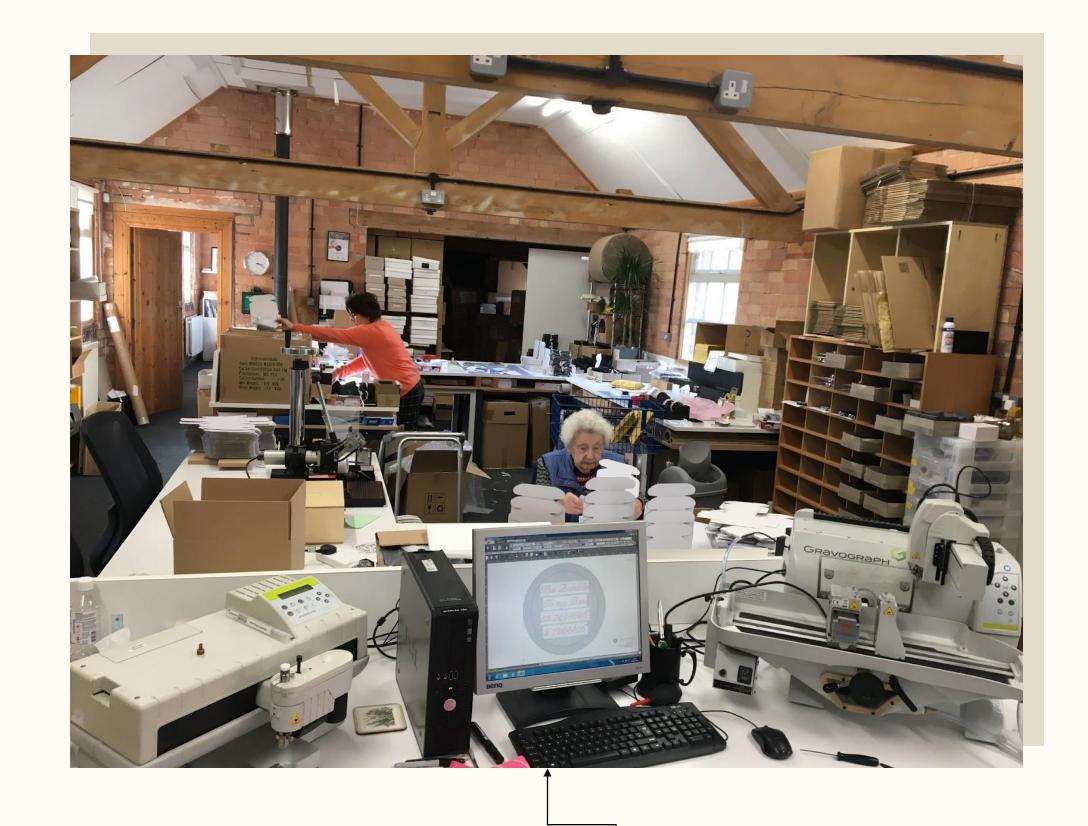




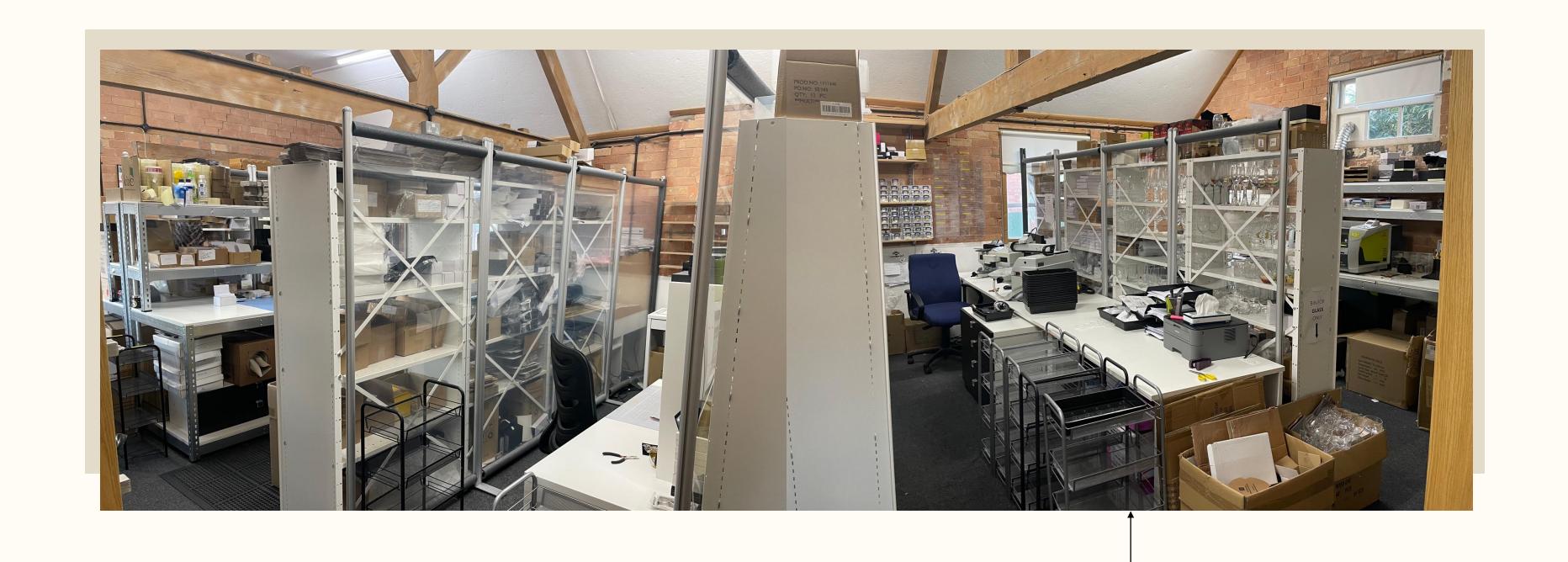
1887 1946 1958 1984 2017







2017 2018 2019





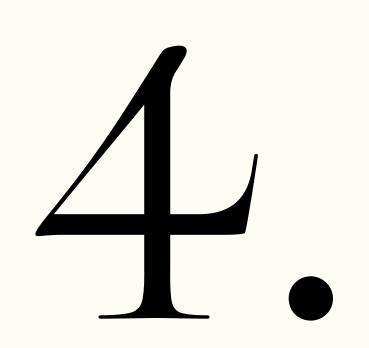
Business Truths Personal Lessons

General Reflections

### Ecomm is hard

# We are all marketeers

## Discounting is the devil



### Success does not reward hard work

# Your business is not a family

# A week is a long time

# Try to consciously grow

# Your business will go bust

# You only learn by doing